



Essential

A portrait of the nonprofit sector
in New Hampshire

Allow us to introduce ourselves.

We are the nonprofit organizations of New Hampshire. Together, we comprise the nonprofit industry of our state. As individual institutions, we are diverse, inventive and focused on an astounding array of issues.

As a group, we are a powerful force in New Hampshire's economy and the quality of life we treasure. For more than 200 years, the nonprofit industry has been an integral part of life in New Hampshire. Businesses rely on the services we provide to support the well-being of their employees and their families. Government relies on us to provide a safety net for those in need. Communities rely on our programs to enrich family life, protect the environment and respond in a crisis. We touch the lives of every citizen in New Hampshire, everyday.

Our role in the life of our state has intensified over the years. Today, we invite you to get to know us better through this, our first "portrait of the sector" report. This publication paints a picture of the nonprofit sector today. In the end, we hope it will inspire you to collaborate and partner with us. Whether your role is volunteer, lawmaker, business executive, donor, friend, or advocate, we need your partnership to remain vibrant, improve the quality of life in New Hampshire and meet the needs of its citizens.

We are New Hampshire's nonprofit sector.

What is a nonprofit organization?

Depending on who you ask, we're known by a variety of names. Sometimes we are referred to as "charities" or "community-based organizations." Some people refer to us by our disciplines, such as "environmental groups" or "human service organizations" or "the arts." Our sector is also called "the philanthropic sector."

The best way to define a nonprofit is to think of it in terms of its mission. What makes a nonprofit different from a business is that a nonprofit's successful bottom line is defined as achieving its mission, not profit. When land is preserved, a homeless child sleeps in a safe place, or an isolated senior is visited by a home care nurse, a nonprofit has succeeded.

While a nonprofit can actually earn excess revenue, any such revenue must be used to fuel the mission and sustain the work of the organization.

All New Hampshire nonprofits must register with the state and all but the smallest are required to register with the IRS, which breaks nonprofits into 25 different categories. These categories include human services, hospitals, education, arts, environment and civic engagement. Also under the nonprofit umbrella are entities such as testamentary trusts, fraternal groups, recreational leagues, trade associations and foundations. Nonprofits are governed by boards of directors, traditionally made up of volunteers who care deeply about the mission.

New Hampshire Nonprofits by the Numbers

A look at how the sector breaks down in New Hampshire

7,817

NONPROFITS IN NEW HAMPSHIRE

4,984 public charities

Community-based organizations, hospitals, colleges

476 charitable foundations

Organizations that grant funding to nonprofits

2,357 other nonprofits

Testamentary trusts, fraternal organizations, trade associations

Sources: Internal Revenue Service, Exempt Organizations Business Master File (Oct 2008)
The Urban Institute, National Center for Charitable Statistics

1 in 8

NEW HAMPSHIRE WORKERS ARE EMPLOYED BY NONPROFITS

98,532 of New Hampshire's workers—that's 13.8 percent—are employed by nonprofit organizations.

Nationwide, 10.5 percent of US workers are employed by nonprofits.

Sources: NH Employment Security, Economic and Labor Market Information Bureau
Employment in America's Charities: A Profile, The John Hopkins Center for Civil Society (2006)

14.5%

OF THE NEW HAMPSHIRE GROSS DOMESTIC PRODUCT IS GENERATED BY NONPROFITS

\$8 billion in revenue is contributed to the state's GDP by nonprofit organizations. That's on par with the real estate industry and larger than the construction and hospitality industries combined.

Nationwide, nonprofits generate 12.7 percent of the GNP.

Sources: Internal Revenue Service, Exempt Organizations Business Master File (Oct 2008)
The Urban Institute, National Center for Charitable Statistics
Northeast-Midwest Institute

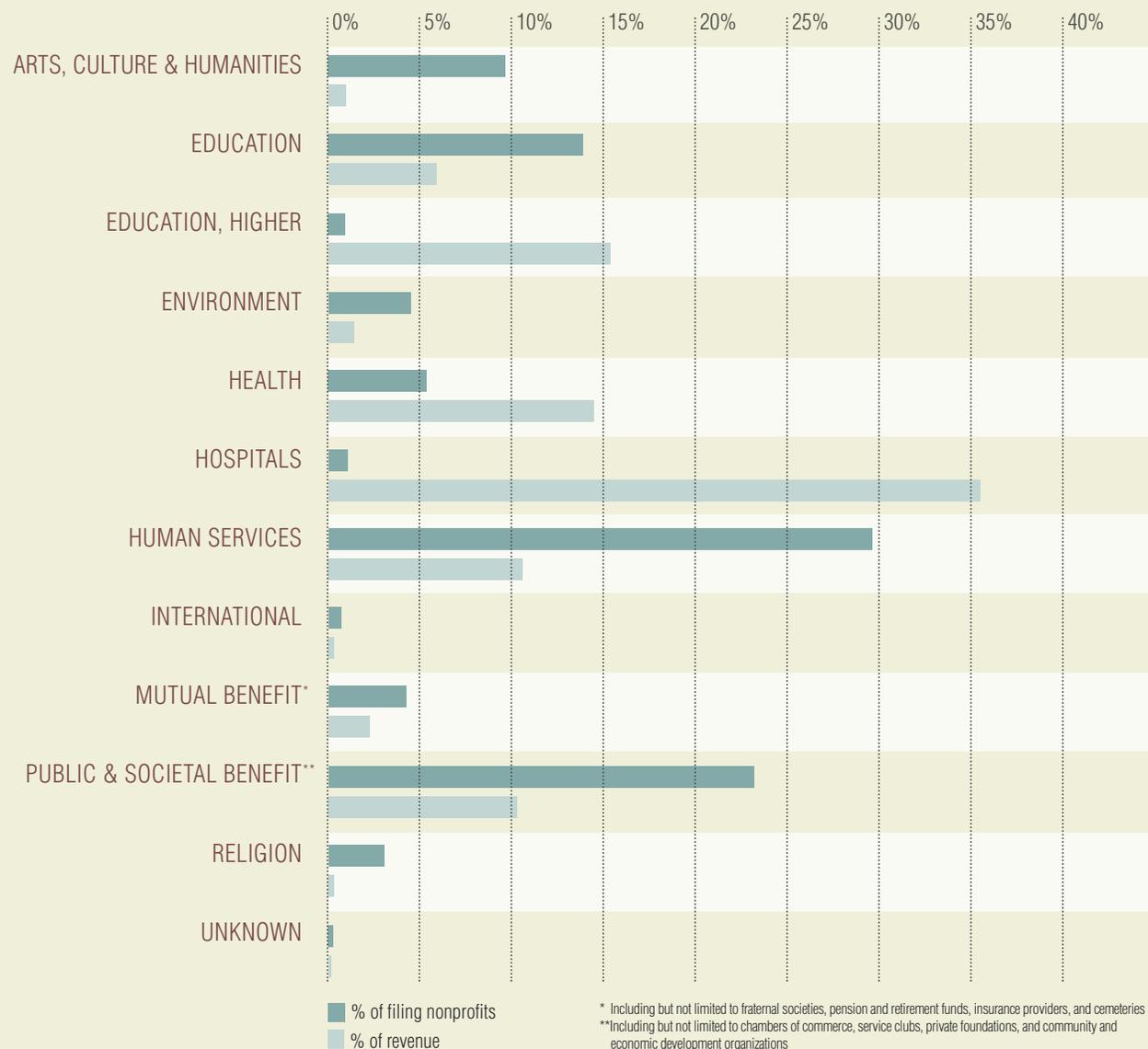
New Hampshire Nonprofits by the Numbers

A look at how the sector breaks down in New Hampshire

TYPES OF NONPROFITS IN NEW HAMPSHIRE

This chart represents the nonprofits in New Hampshire by type and by revenue.

Source: Internal Revenue Service, Exempt Organizations Business Master File (Oct 2008) and The Urban Institute, National Center for Charitable Statistics

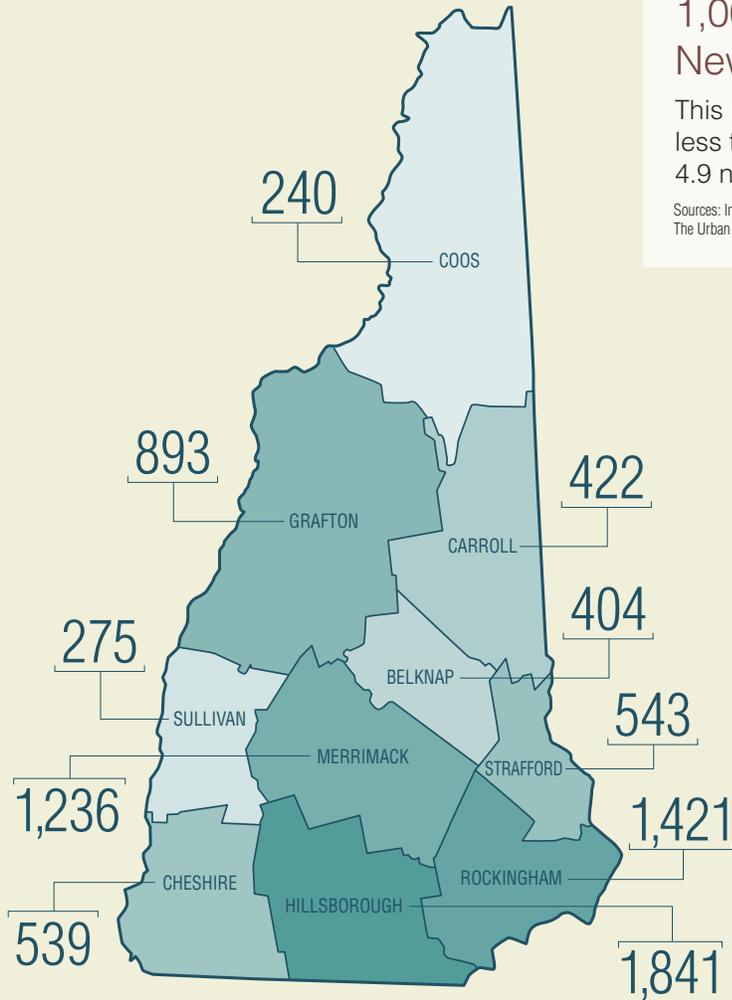


KEY OBSERVATIONS

A few points of interest from the above chart.

- The largest number of nonprofits fall in the healthcare and human services categories, followed by public and societal benefit, education and the arts.
- Over half of the reported revenue from the non-profit sector is generated by institutions of higher learning and hospitals, yet they constitute fewer than five percent of the total reporting organizations.
- Hospitals and colleges are included in these numbers as part of our nonprofit community as categorized by the Internal Revenue Service.

REGISTERED NEW HAMPSHIRE
NONPROFITS BY COUNTY IN 2008



Sources: Internal Revenue Service, Exempt Organizations Business Master File (Oct 2008)
The Urban Institute, National Center for Charitable Statistics

There are 5.76 nonprofits per 1,000 people in the state of New Hampshire.

This is on par with Massachusetts and actually less than both Maine and Vermont. There are 4.9 nonprofits per 1,000 people nationwide.

Sources: Internal Revenue Service, Exempt Organizations Business Master File (Oct 2008)
The Urban Institute, National Center for Charitable Statistics

VOLUNTEERISM AND CHARITABLE GIFTS IN NEW HAMPSHIRE



334,000

PEOPLE VOLUNTEERED FOR
NH NONPROFITS IN 2007

NH Volunteer rate 31.7%

U.S. Volunteer rate 26.2%

Source: The Corporation for National and Community Service



40.4 million

HOURS OF SERVICE WERE GIVEN
BY NH VOLUNTEERS IN 2007

Average 120 hours per year per volunteer

Source: The Corporation for National and Community Service

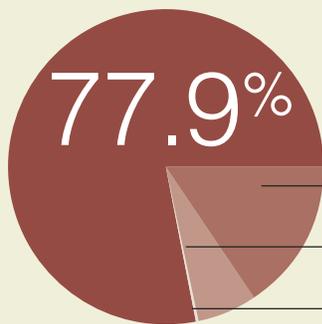


621 million

IN CHARITABLE DEDUCTIONS
CLAIMED BY NH TAX
ITEMIZERS IN 2006

4 out of 5 NH households contribute to nonprofits

Source: New Hampshire Charitable Foundation Giving Survey (2005), conducted by UNH Survey Center
Internal Revenue Service, Statistics of Income Bulletin (2008)



OF NH NONPROFITS REPORT
REVENUE OF LESS THAN \$100,000

15.7% report revenue between \$100,000-\$1 million

6.2% report revenue between \$1-\$100 million

0.2% report revenue over \$100 million

Sources: Internal Revenue Service, Exempt Organizations Business Master File (Oct 2008)
The Urban Institute, National Center for Charitable Statistics



Photo by Jerry and Marcy Monkman, Ecophotography, courtesy of the Society for the Protection of NH Forests

Nonprofits enrich our quality of life.

Life in New Hampshire offers many advantages. The quality of life here attracts businesses, supports tourism, draws retirees and is a central reason families come here to raise their children. The qualities people treasure in New Hampshire are due in large part to the mission and work of nonprofits.

When you walk in a nature sanctuary, shop in a re-vitalized downtown, participate in a community theater production, or attend a religious service, you have a nonprofit to thank.

Everyday, the efforts of nonprofits bring people together to share the beauty of the arts, take advantage of our pristine environment and, together, solve community issues. Nonprofits partner with government and business to build and protect quality of life.

Ensuring a Low Poverty Rate

More than 90 percent of students in the NH Jobs for America's Graduates program will graduate from high school, and 30 percent will pursue post-secondary school or training. There is a \$6,000 per year difference in earning capacity between a high school graduate and a non-graduate.

Buying Local

The NH Farm-to-Restaurant Connection, named *New Hampshire Magazine's* "Best of NH 2006" in the Perfect Partnership category, links businesses to farmers, chefs, distributors and the public to promote Buy Local initiatives.

Protecting Natural Resources

Formed in 1901, The Society for the Protection of NH Forests by 2008 had placed more than 159,000 acres under protection. All 150 of its reservation properties are open to the public for recreation.

Maintaining Healthy Communities

Manchester's Child Health Services, a nonprofit health center, provided more than 6,000 pediatric care visits for children from low income families last year.

Welcoming Retirees

In 2008, Granite State Colleges' Osher Lifelong Learning Institute provided learning opportunities to more than 1,760 people over the age of 50 through 150 programs.

Raising Kids in a Great Place

In its tenth year, Children's Stage Adventure of Keene has placed artists in 100 theatre residencies across NH, involving 5,000 children on stage, 13,500 children in theater workshops and attracting 30,000 people to performances.

Enhancing Our Life

This year, Connecticut River Artist Group organized a show of paintings at the Great North Woods Interpretive Center in Colebrook, which was enjoyed by more than 1,000 visitors.

Establishing Community Traditions

Approximately 20,000 people gather at Loon Mountain each year for the tradition of celebrating the Highland Games, a program of The New Hampshire Gathering of the Scottish Clans.

Strengthening Civic Leadership

Since 1992, Leadership New Hampshire has helped 535 NH residents gain in-depth understanding of the state and increase their capacity for leadership and life-long volunteering through a year-long training program.

Engaging Youth in the Arts

Each year the Capitol Center for the Arts in Concord welcomes more than 25,000 students from every school district in the state to curriculum-based School Series performances that enrich literacy arts through exposure to theater, music and dance.

Nonprofits work for the common good.

The uniqueness of the nonprofit sector lies in its mission to serve the common good. Because of their flexible structures and understanding of community issues, nonprofits are able to create innovative programs that help protect the qualities we value most in a humane and civil society. Nonprofits ensure that all are heard and have the opportunity to serve and be served, regardless of circumstance.

Supporting Senior Citizens

During fiscal year 2008, Meals-On-Wheels served 1,423,270 meals to homebound elders across the state and 426,222 meals in community and senior centers. More than 2,000 volunteers prepared and delivered those meals, helping seniors stay in their homes and remain connected to the community.

Taking Care of Veterans

Easter Seals has helped 500 veterans and their families access \$19,000 worth of emergency financial support to cover costs such as food, shelter, heating oil and medication.

Inspiring Environmental Stewardship

In 2007, 208 volunteers gave a total of 7,413 hours to the Squam Lake Natural Science Center, interacting with the public as docents, greeting school children and maintaining trails, gardens and exhibits.

Fighting Hunger

Through its 372 member agencies, the New Hampshire Food Bank distributed more than 3.9 million pounds of food in 2008 and 2.96 million pounds in 2007.

Supporting Those with Disabilities

In 2007, Gateways Community Services provided services for 2,200 individuals with disabilities, families coping with autism and elders in need of care.

Accessing Affordable Healthcare

New Hampshire nonprofits assure that those in need will have access to medical care. Community Health Centers across the state provided care to more than 106,000 people (1 in 12) last year at 30 sites in nine of New Hampshire's 10 counties. More than 80 percent of the patients in six of the Centers were at 200 percent of the federal poverty level.

Making the Dream of Home Ownership Come True

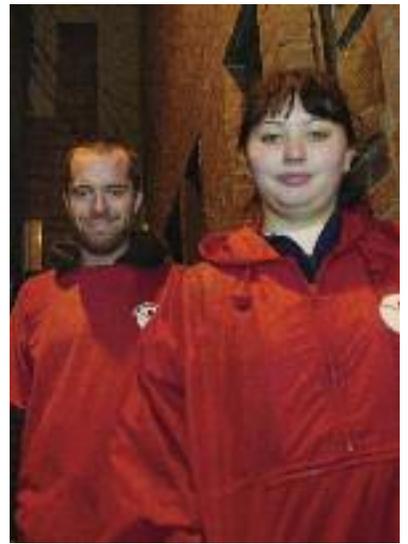
Since 1984, The Community Loan Fund has assisted 89 groups of manufactured home park residents across the state to form cooperatives to purchase the parks and assume both the ownership of their homes and land.

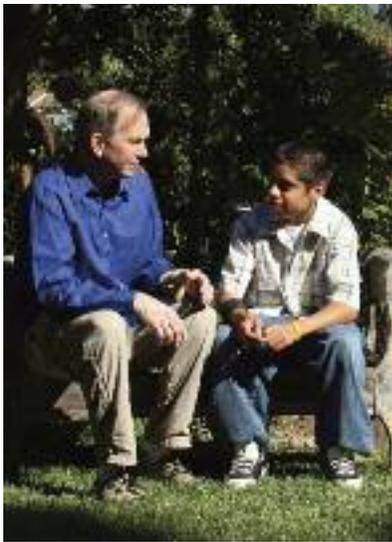
Upholding the Humane Treatment of Animals

The NH Federation of Humane Organizations, a coalition of 12 community-based rescue organizations welcomed 17,558 of NH's homeless animals in 2007. Of those animals, 79 percent found homes or were reunited with their families.

Lending Support to Homeless Teens

Child and Family Services' Street Outreach Team Counselors patrol the streets of Manchester 300 nights a year connecting homeless teens to medical care and other resources to help them find stability. In 2007, the team helped more than 1,000 youth.





Nonprofits are an effective investment.

Prevention saves money. When you consider the long-term costs, and the risk, of doing nothing to address urgent needs, nonprofits are a sound investment in the community.

Nonprofits also offer a cost-effective way to deliver services. Nonprofits can execute programs effectively because they are able to employ unique strategies, leverage volunteer power and mobilize grassroots relationships. As a result, government has increasingly partnered with the nonprofit sector, contracting with them to deliver a vast range of services.

By investing in the work of nonprofits, you invest in innovative solutions and services that benefit us all.

Mentoring Boys and Girls

The average annual cost of providing a safe, positive environment to more than 19,000 Boys & Girls Club members in New Hampshire during 2007 was \$540 per member. According to Department of Justice Statistics from the National Institute of Corrections, it costs New Hampshire taxpayers \$25,949 per year for each inmate in New Hampshire jails. National research conducted by Harris Interactive for Boys & Girls Clubs of America (2007) shows that 67 percent of club alumni attribute their ability to avoid difficulty with the law to the influence of club staff and 67 percent also say the club is where they learned to “say no” to drugs and alcohol.

Engaging Tourists

Since 1996, Granite State Ambassadors has certified more than 900 volunteer ambassadors who have provided more than \$2.7 million in hospitality value through 150,000 hours of service at New Hampshire welcome and information centers.

Containing Nursing Home Costs

Each month between 35 and 40 elders spend time at the Castle Adult Day Care in Keene enjoying social and recreational activities. The program offers 58,305 hours of care a year and is designed to minimize the amount of time our senior citizens reside in nursing homes. The cost for just two elders to have nursing home care is \$96,000 a year—more than the entire yearly budget for the Castle program.

Combating Homelessness and Mental Illness

A conservative estimate of the public resources used by a homeless person with a mental illness is approximately \$40,449. Studies show when these individuals are placed in permanent supportive housing, the savings is \$16,282. In 2007, Harbor Homes of Nashua helped stabilize the lives of 192 homeless individuals with mental illness. Placement in Harbor Homes costs \$32 a day compared to \$1,414 a day for inpatient care at a medical hospital.

Keeping Children Safe and Sound

It is estimated to cost taxpayers \$2,396 per month for a child in foster care. In 2007, 424 New Hampshire CASA volunteers donated 56,000 hours of service and 520,000 travel miles to help 1,224 victimized children stay out of foster care. It costs only \$80 per month for these CASA advocates to help find the solution of a safe and permanent home.

Helping the Homeless

In 2007, Crossroads House, Portsmouth, provided 32,041 nights of shelter for 613 individuals along with resources and connections to permanent housing.

Advising Low Income Families

The Gorham Family Resource Center developed a creative partnership with businesses in the region to assist low income families who had not understood that they were eligible for various tax refunds. In 2007, the program brought \$347,000 to these families and thus into the local economy.

Nonprofits are vital to our economy.

The nonprofit sector has experienced substantial growth and innovation in recent decades. As a result, nonprofits contribute significantly to the New Hampshire economy.

During 2007, revenue from nonprofits made up 14.5 percent of the state's gross product, a total of \$8,334,504,786. More than 13 percent of New Hampshire's workers are employed in the nonprofit sector.

The economic value of nonprofits does not stop there. Nonprofits protect natural resources, preserve historic landmarks and cultural sites and these, in turn, support tourism, the state's second largest industry. Nonprofits partner with communities to sustain livable, safe towns where businesses want to locate. Workforce training programs, micro-credit services and other educational programs provided by nonprofits support a skilled workforce and a healthy consumer marketplace.

Creating Employment

In 2007, Dartmouth Hitchcock paid \$650 million in wages and benefits to approximately 8,000 full- and part-time employees who live in both VT and NH.

Promoting Entrepreneurship

As of 2008, more than 50 businesses have graduated or are enrolled in the Entrepreneurship Program at the Hannah Grimes Center in Keene. The most recent graduating class (16 business owners) saw a 119 percent sales growth, adding an additional \$1.4 million to the local economy in the Monadnock region. The center helped launch a wireless broadband project to meet the need for high-speed internet in rural areas, and is in the fourth year of its Localvore Project that connects producers and consumers.

Showcasing NH's Treasures

In 2007, the Mount Washington Observatory educated more than 50,000 people through outreach education, museums and programs. The Mount Washington Museum on the summit saw just under 30,000 visitors.

Generating Income for Business

The Currier Museum of Art spent approximately \$16.5 million of its recent \$21.4 million construction project in New Hampshire or with New Hampshire businesses. The Currier hosted approximately 65,000 visitors between April and November 2008; approximately 20 percent of visitors come from out of state. Visitors actively patronize restaurants and businesses in downtown Manchester.

Creating Higher Wages Through Education

The number one factor influencing a person's capacity to earn a livable wage is education. During 2007, 3,092 adults attended the Dover Adult Learning Center of Strafford County to learn the English language, study for the GED and build literacy skills. In 2007, 208 adults attained their high school diploma or GED at the Center.

Drawing Tourists with Art and Culture

Total spending by tourists and travelers is estimated at \$4.67 billion in 2008.* On New Hampshire's official tourism web site, the arts are considered a top attraction. Of the 102 theaters listed, 81 percent are nonprofit organizations.

*Source: Business New Hampshire Magazine, Nov 2008



Nonprofits are used by everyone.

We often think of nonprofits in relation to problems or emergencies. But nonprofits are part of our daily lives. They are orchestras, parks, museums and hospitals. They are schools, churches, civic leagues, libraries and animal shelters. We rely on them everyday.

Imagine a life in New Hampshire without their work. So much would be lost. Nonprofits are not for a few or only for those in need. They exist because they are essential to our common good.

Here is how the nonprofit sector is part of everyday life for six New Hampshire leaders. How is it part of yours?



Matt Pierson

*Chairman of the New Hampshire High Technology Council and Angel Investor
Bedford, NH*

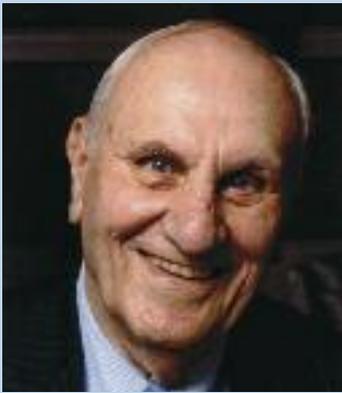
- Watching my daughters perform in the Palace Sings program at the Franco-American Center in Manchester
- Traipsing through the woods of the Joe English nature preserve
- Enjoying the sites of Stonedam Island, owned by the Lakes Region Conservation Trust
- Watching Madeline enjoy gymnastics at the Goffstown YMCA-Allard Center
- Taking SCUBA lessons with Margo at the Manchester YMCA
- Holding a New Hampshire High Technology Council Meeting at the SEE Museum in Manchester
- Hiking the trails in the White Mountains



Barbara Couch

*VP Human Resources, Hypertherm
Hanover, NH*

- Watching the Presidential Candidates debate on Public Television
- Attending lectures at the Tuck School
- Attending forums at the Montshire Museum
- Touring the Hood Museum of Art
- Shopping at the League of NH Craftsmen stores
- Buying local fresh products at the Co-op grocery store, a daily stopping point
- Walking on Velvet Rocks, part of the Appalachian Trail
- Skiing locally on Dartmouth's golf course and at the Dartmouth Skiway



Walter Peterson
*Former Governor of New Hampshire
Peterborough, NH*

- Attending events at the Sharon Arts Center
- Watching many programs on NH Public Television
- Listening to NH Public Radio daily
- Using the wellness center at the Monadnock Community Hospital
- Hiking the trails on Mount Monadnock and Pack Monadnock
- Utilizing the Peterborough Public Library
- Involvement with Community College System of NH, UNH Foundation, Monadnock Community Hospital Fund Drive and Monadnock Family Services



Amanda Grappone Osmer
*Director of Administration, Grappone Auto Group
Concord, NH*

- Shopping at the Society for Protection of NH Forests' gift shop and reading their monthly magazine
- Enjoying the sites, functions and activities at the Canterbury Shaker Village
- Studying piano at the Concord Community Music School
- Enjoying snowshoeing/walking/running on conservation land all around the Concord area (Sewall's Falls, Shaker Village, etc.)
- Attending performances at the Capitol Center for the Arts



Jeremy Hitchcock
*CEO, Dynamic Network Services
Manchester, NH*

- Competing with 20 high schools for FIRST, an organization founded in 1989 to inspire young people's interest and participation in science and technology
- Enjoying and supporting Stark Park
- Attending events with the Manchester Young Professionals Network
- Supporting the Rotary
- Connecting to friends and family using Free Manchester Hotspot



Helen Giles-Gee
*President of Keene State College
Keene, NH*

- Attending the Krystallnacht, "Night of Broken Glass" Holocaust remembrance performance at the Colonial Theater in Keene
- Attending lectures, concerts, plays, performances, athletic events and Art Gallery events at Keene State College
- Attending conferences and workshops offered by New Hampshire Campus Compact
- Participating in the Monadnock Center for Violence Prevention's "Walk a Mile in Her Shoes" event



Photo by Jerry and Warcy Monahan. Ecophotography, courtesy of the Society for the Protection of NH Forests

Today's challenges.

The challenging economic times our country faces, combined with predicted deep cuts to our state budget pose a significant threat to the work of New Hampshire nonprofits. With most nonprofits operating on lean budgets and with already-stretched resources, the ramifications of the current economic climate could be serious and far-reaching. Nonprofits are on the frontline of defense for many affected by the economic downturn. The services provided by the state's nonprofits are needed now, more than ever.

In addition to the demands of these current uncertain times, the nonprofit community faces a number of unique challenges.

Unprecedented Growth

Due to the increase of issues addressed by nonprofits and unprecedented growth in philanthropy, the sector has grown more than 50 percent over the past 15 years. Nonprofits experience competition for funding, volunteers, and board and executive leaders. In some cases, this growth has also created duplication of efforts.

Projected Leadership Deficit

Research indicates that 3 out of 4 nonprofit executive leaders will retire in the next six years, leaving a significant leadership deficit. A majority of board leaders are also expected to retire in the near future.

A Constantly Changing Funding Environment

The sources of revenue that fund the work of nonprofits (i.e. federal grants, Medicaid reimbursements and individual donor contributions) ebb and flow with trends, issues and politics. This ever-changing funding environment causes frequent re-prioritizing that impedes strategic planning and long-term progress.

Undercapitalization

Historically, funders have demanded nonprofits keep overhead costs to a bare minimum. There has been scant support for leadership development and infrastructure. This has left many nonprofits without the internal capacity needed to sustain efforts.

Increased Need For Advocacy

The nonprofit sector has enormous power and responsibility to act in the public interest through public policy work. Service delivery alone is not enough to meet the needs of the constituents of New Hampshire's nonprofits. Securing funding for widespread advocacy education will be critical.

History of Working Independently

Nonprofits have typically operated within independent disciplines such as environmental conservation, the arts or social services. This fragmentation has created a lack of clarity about the sector's scope and impact.

What is needed?

A strong nonprofit sector is critical to building a fiscally sound state that supports the social and physical well-being of all its residents, meets the environmental challenges of today and the future, and preserves the culture that enriches our lives. The nonprofit sector must continue to be a strong voice at the table as the future of New Hampshire unfolds. Below are some of the top priorities facing the sector as we continue to meet our missions and serve the people of our state.

Financing the Work Differently

Financing that fully covers the real cost of programs and proper overhead is needed as well as resources to explore new sustainability models, create opportunities for taking innovative ideas to scale, and expand the potential of social enterprise.

Building Capacity and Developing the Next Generation of Leaders

Now is the time to acknowledge and invest in appropriate funding for leadership, management and technical development. Nonprofit executives and board leaders need expanded opportunities for education, resources and support. Enhanced volunteer management and technological resources will be needed in the years ahead to take full advantage of the thousands of soon-to-retire baby boomer executives.

Creating Meaningful Partnerships with Business and Government

As the trend in socially responsible business practices deepens, a new era of corporate philanthropy, one that brings equal value to both the corporate and nonprofit partner, is emerging. The corporate, government and nonprofit sectors must come to the table to plan and implement strategies supporting effective and inclusive communication. Increased awareness and understanding of these new models for partnership will be vital to our shared commitment to the common good and the quality of life in New Hampshire.

Forging Effective Alliances within the Nonprofit Sector

As the sector builds its unified voice through advocacy efforts, and nonprofit leaders come together to create new systems in which to work, unique partnerships and affiliations, collaborative cost sharing strategies and, in some cases, mergers will need to be developed.

What you can do.

The diverse programs and broad impact found on the pages of this report all add up to one simple fact: the nonprofit sector is essential to New Hampshire. Our quality of life, our economy, and the common good of our society are all inextricably linked to the work of nonprofits.

Now is the time to create new partnerships, new systems and new avenues for collective planning. Now is the time for leadership, volunteerism, philanthropy and engagement. We need informed citizens who can help us grow our capacity and face future challenges. Your involvement can make a difference.

Here's how.

- Get to know the nonprofits in your community, learn about their missions and see where you might engage. Introduce nonprofit leaders to leaders in other sectors. Invite a nonprofit leader to join you at a civic, community or cultural event. If you are a business leader, include specific goals about partnering with a nonprofit in your business plan.
- Learn more about becoming a board member for a nonprofit organization. If you are already a board member, encourage others to serve and, if possible, increase involvement to give more time, treasure and talent.
- Advocate on behalf of the interests of nonprofits. Review this report to commit key facts and talking points to memory. Share your enthusiasm and volunteer experiences with friends, family members and colleagues and encourage them to get involved.
- Contact your state legislator, senator and congressional leader and let them know how vital the nonprofit sector is to New Hampshire. Urge them to vote to strengthen the sector.
- Encourage the interest of young people in service and careers in the nonprofit sector.
- Take advantage of the programs and resources at the New Hampshire Center for Nonprofits. Attend the annual fall Nonprofit Leadership Summit, participate in this year's Statewide Board Governance Forum, or get involved in the Leadership Forums the Center sponsors in your region.
- These are just a few of the ways you can help strengthen the nonprofit community. If you have or want additional suggestions, please contact the Center with your ideas. Learn more by visiting www.nhnonprofits.org, where you can also sign up for the weekly e-newsletter.

Contributors



NH Center for NONPROFITS

The New Hampshire Center for Nonprofits is dedicated to strengthening the capacity of the nonprofit sector. The Center is also committed to elevating the visibility of the vital role the nonprofit sector plays in protecting and preserving the social and economic well-being of the residents of our state. The Center strives to meet its mission by providing opportunities for learning and leadership development, hosting convenings on critical issues, engaging in collaboration across all sectors and through advocacy. To learn more visit www.nhnonprofits.org.

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Thank you to the more than 100 nonprofit organizations who provided examples and photographs—those that we included and those that we combined to represent the general stories and issues that informed our portrayal of our sector.

SUPPORTING PARTNERS



Building on a long-standing tradition of investing in the communities it serves, Bank of America will embark in 2009 on a new, 10-year goal to donate \$2 billion to nonprofit organizations engaged in improving the health and vitality of their neighborhoods. Funded by Bank of America, the Bank of America Charitable Foundation gave more than \$200 million in 2007, making the bank the most generous financial institution in the world and the second largest donor of all U.S. corporations in cash contributions. Bank of America approaches giving through a national strategy called "neighborhood excellence" under which it works with local leaders to identify and meet the most pressing needs of individual communities. Through Team Bank of America, bank associate volunteers contributed more than 650,000 hours in 2007 to enhance the quality of life in their communities nationwide. For more information about Bank of America Corporate Philanthropy, please visit www.bankofamerica.com/foundation.



NEW HAMPSHIRE CHARITABLE FOUNDATION

The New Hampshire Charitable Foundation has been working to improve the quality of life in our communities since 1962. It builds and manages a collection of funds created by individuals, families and corporations for charitable purposes. In 2007, the Foundation awarded more than \$33 million in grants to nonprofits and scholarship funds to students. In the past five years alone, the Foundation has granted a total of more than \$125 million. In addition to stewarding donations and making impactful grants, the Charitable Foundation is frequently called on to help unite public and private partners in solving important issues in the state. A statewide public nonprofit based in Concord, the Foundation is deeply connected to local communities through its regional structure, which includes: Lakes Region, Manchester Region, Monadnock Region, Nashua Region, North Country Region, Piscataqua Region and Upper Valley Region. For more information, visit www.nhcf.org or call (603) 225-6641.

